

ESOP Direct's services to KPIT are an honest anecdote of the team's passion and commitment to deliver the best to our clients.

KPIT.

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ESOP Direct is responsible for KPIT's end-to-end ESOP & ESOP Trust Management. We highly acknowledge our partnership with KPIT, and we believe in delivering our best to the client. For KPIT everything from maintaining ESOP trust, partnering with clearing bank, addressing employee communication and queries to managing Demat registers is done by the ESOP Direct team.

Providing consultation regarding any legal/compliance aspects for global ESOPs transactions and helping KPIT in representing the same to RBI, we have been a helping hand to KPIT. We have helped the team to resolve long pending NRI/FNs transactions which required RBI clarification.

www.qapita.com

## **About KPIT**

KPIT Technologies is a software integration partner for automotive leaders. KPIT is revolutionizing the automobile industry by making software-driven vehicles a reality across the world. Specialized in embedded software, AI, and digital solutions, they are leading their clients' expectations of clean, safe and smart vehicles putting them on the roadmap of future mobility. With over 51 patents and a reach among 25+ nationalities, KPIT is changing the world.

**EMPLOYEE SIZE:** 10,000

**KEY SOLUTIONS PROVIDED BY ESOP DIRECT** Maintaining ESOP Trust End-to-end ESOP Management

INDUSTRY Automobile

## Ensured End-to-End ESOP Management and fostered employee awareness, third party partnership and ESOP Trust

ESOP Direct services for KPIT show the team's commitment to ensuring quality and going above and beyond for our client in managing their complete ESOP structure from a grassroot level.

We are also responsible to ensure and initiate all communication with the employees regarding their ESOP plan and explaining them about relevant details like exercise date, vesting periods, exercise price, document, pending payment, etc. The team also takes charge to address all employee queries.

ESOP Direct team also maintains KPIT's ESOP trust and handles all the transaction management with RBI for clearance within the stipulated time. On a special basis, we also maintain KPIT's Demat registers and are in direct contact with their clearance bank for easy transaction flow, approvals and addressing critical delays.

ESOP Direct services to KPIT is a leading example of how outsourcing the right companies for managing certain sections of your startup can do wonders for the growth and health of the organization. The team really went above and beyond and left a remarkable impact.





**Rajesh Kumar Singh** Global Head – HR, KPIT

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"We are more than glad to onboard ESOP Direct to manage our company's Equity. The team has put in hours of hard work and shown complete dedication and perfection in managing the ESOP Trust standalone and providing end-to-end ESOP management to us. They managed everything from employee initiation to RBI approvals for us. They made ESOP execution incredibly hassle free. I will highly recommend ESOP Direct as one of the best ESOP management service providers out there."



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